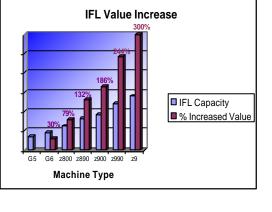
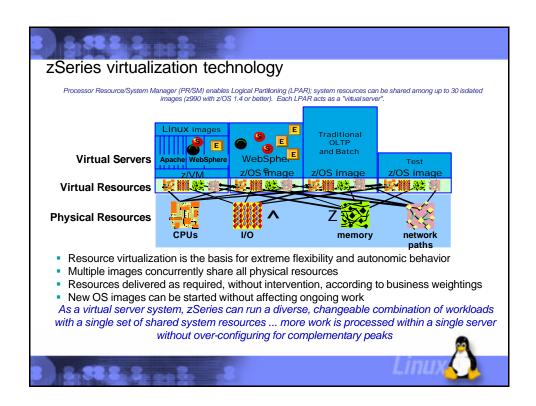


Unique Value of IFL • IFL Price has **IFL Value Increase** remained constant • IFLs move with upgrades • 30% more capacity!!! • zAAP follows same model

- Distributed model over same time:
 - ➤ 2 Technology Refreshes (New Hardware)
 - ≥ 2 System migrations







What Makes Best Fit

- Leverage classic strengths of the zSeries
 - High availability
 - High i/o bandwidth capabilities
 - Flexibility to run disparate workloads concurrently
 - Requirement for excellent disaster recovery capabilities
 - Security
- Shortening end to end path length for applications
 - Collocation of applications
 - Consolidation of applications from distributed servers
 - Reduction in network traffic
 - Simplification of support model



Best Fit

- WebSphere MQ Series
- DB2 Connect
- CICS Transaction Gateway
- IMS Connect for Java
- Web Logic/WebSphere and JAVA applications development
- Applications requiring top end disaster recovery model
- ComServer and Communications Controller for Linux
- LDAP security services
- IBI Web Focus



WebSphere MQ Series a Great Consolidation Move

- WebSphere MQ Series is almost always deployed on distributed platforms
- MQ is being used in conjunction with legacy mainframe applications.
- Moving MQ from the distributed environments to Linux zSeries
 - Bringing the queue closer to the source data
 - Performance leveraging HiperSockets
 - Shortening processing throughput, and the overall management of the data flow from end to end
 - Reducing the number of places one needs to go for troubleshoot.
 - Additional savings and performance benefits can be realized if the application being communicated to with MQ is also located on the same platform, such as Web Sphere, and Apache applications.



B2B Message Hub

- Single MQ V5.3 guest (SLES8 512MB) for 3 apps
 - > SIAC notifications to ML
 - > Won bakeoff against MQ on Solaris
 - 833 messages per second (vs. 325 mps on Sun)
- OCS App In Production
 - > Nightly notification for trade close
- IDCE App In Production
 - Intraday Trade Clearing
- IDCO App Slated for YE' 03 Production
 - Amex Options
 - > 50+ Users 3000 messages per hour
- Next Steps
 - > MQ with SLL crypto support via the PCICA card
 - > Implement MQ monitoring and chargeback



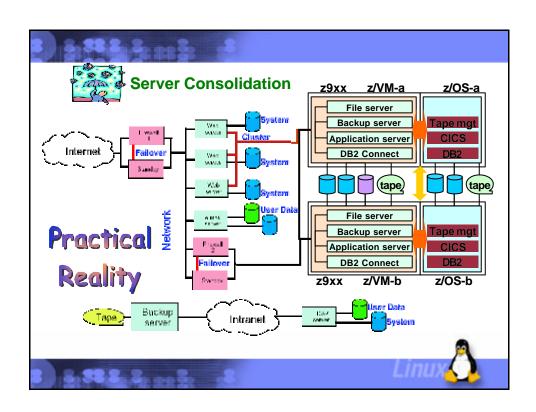




DB2 Connect, Closer to the Data

- DB2 Connect is almost always deployed on distributed platforms
- DB2 Connect is usually being used in conjunction with legacy mainframe applications.
- Moving DB2 Connect from the distributed environments to Linux zSeries
 - Bringing the queue closer to the source data
 - Performance leveraging HiperSockets
 - Shortening processing throughput, and the overall management of the data flow from end to end
 - Reducing the number of places one needs to go for troubleshoot.
 - Additional savings and performance benefits can be realized if the application being communicated to with DB2 Connect is also located on the same platform, such as Web Sphere, and Apache applications





CICS in a hybrid World z/OS and Linux

- CICS Transaction Gateway (CTG) is generally used to web enable traditional CICS applications
- Performance benefits can be realized if the application being communicated to with Transaction Gateway is also located on the same platform, such as Web Sphere, and Apache applications.
- Other benefits are leveraging existing business logic while adding web browser front ends along with adding required enduser functionality.



IMS Connect, Web without a Re-Write

- IMS Connect for Java can connect to IMS Connect running under z/OS to access existing IMS applications.
- Performance benefits can be realized if the application being communicated to with IMS Connect is also located on the same platform, such as Web Sphere, and Apache applications.
- Other benefits are leveraging existing business logic while adding web browser front ends along with adding required end-user functionality.

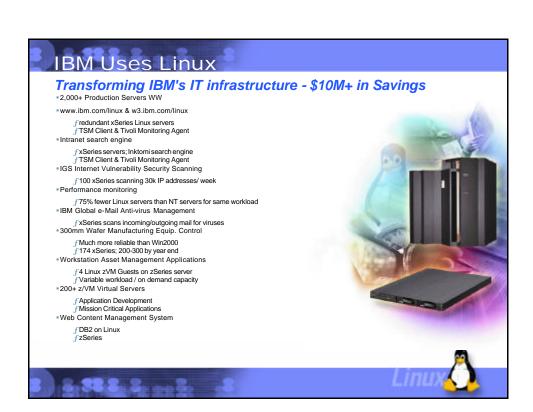


Web Logic/WebSphere Development in a Virtual World

- WebSphere and JAVA applications development platform
- Developer generally develops on their own platform
- testing and modifications are generally done in a server environment.
- Developers can be given multiple virtual servers to perform iterative testing while troubleshooting or enhancing the application.
- Using the zVM Mini-disk images with several Linux guests mounting to the same image, the customer knows that the developers are all using the same versions of the Kernel, and keep problems from creeping into the development process.

 Centralization of the development servers in a global development process making virtual machine are quiciled a pround the clock.
- machines are available around the clock.
- Customers whose bulk CPU intensive work is at a fixed time of the day can easily utilize the non busy CPU times of the day for development work.
- Rapid Application deployment platform is accomplished by rapidly deploying and purposing Linux Virtual machines to satisfy a business requirement that is shorter than the normal procurement process, in order to satisfy a business requirement.





ComServer fulfilling SNA Requirements

- ComServer helps to solve a problem with customers that are still using 3745 and 3746 front end processors.
- As of May 2004, we are able to support TN3270, hosting as well as LU 0,1,2 and 6.2 SNA communications.
- ComServer code and gain valuable experience with the product.

Communication Controller for Linux (CCL) includes much of the NCP, SNI and partner communications code that will help customer retire their old front end processors.

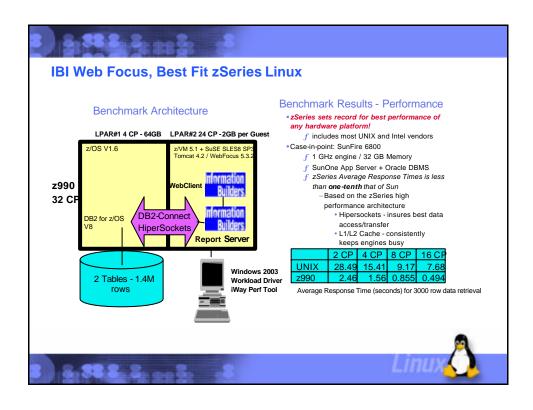
- Reduces leased line costs since charges for SNA traffic are up to 7 times more expensive than IP traffic.
- Function like 3270 emulation and host access can be moved to run under Linux with WebSphere Host Access Transformation Services (HATS) and WebSphere Host on Demand (HOD), simplifying the overall host access schema.



LDAP Security and zSeries a Great Fit

- LDAP security services fit very well running under Linux zSeries.
- OPEN LDAP is included with commercial Linux distributions
- Tivoli Identity Manager (TIM) and Tivoli Access Manager (TAM) provide excellent LDAP functionality for users and applications.
- Using the zSeries architecture customers can create a robust 24x7 LDAP infrastructure to keep applications authenticating to LDAP working and available.

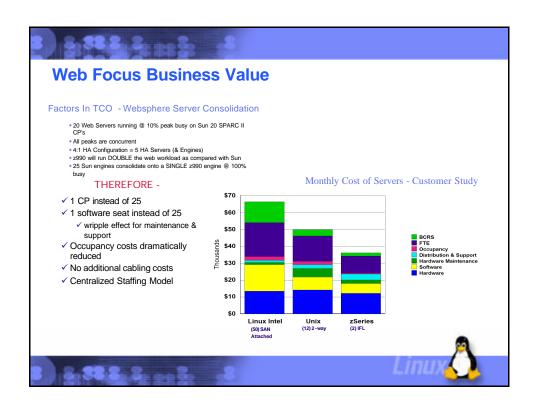




New York City Police Department

- Creating three reporting applications using WebFOCUS
- Data for each application will be inputted via WebFOCUS from the individual Police Precinct with all data and the application stored on the zSeries
 - Stop and Frisk track who was stopped and why
 - Criminal Auto Impounding (how, when, and why an automobile was used in a crime)
 - OmniForm an arrest and complaint system
 - Production completion scheduled for Summer 2005





Oklahoma Department of Human Services (OKDHS) Needs: Generate reports that verify compliance with federal regulations and program requirements Track of thousands of cases Address federal reporting requirements Reports needed: Child Protective Service (CPS) Investigations Permanency Planning Cases Adoption Cases Court Information Client Demographic Information Resource Information (Foster Homes, Day Care, Adoption Homes, Group Homes, etc.) Worker Assignment Information.

OKDHS Solution

- Initially, all reporting from the KIDS database was developed using Information Builders' FOCUS on an HP-UX platform. These legacy reports were generally run once per month and printed in hardcopy form, with no provision for dynamic filtering or sorting.
- In 2003 it became apparent that OKDHS needed to enhance these reporting capabilities so they could deliver more timely and dynamic reports.
- The KIDS database and legacy reports migrated to a virtual Linux machine running on an IBM Z-990 mainframe, then used WebFOCUS to run the existing reports on the new platform.
- 2,000 users inside and outside the firewall

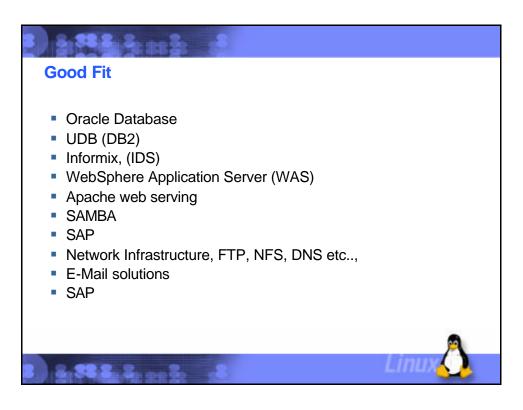


Harris County, Texas

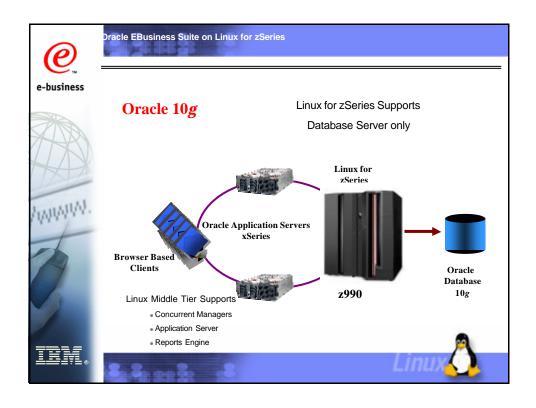
- Runs its criminal and civil justice applications, as well as numerous other non-justice on the zSeries
- The county consolidated multiple servers onto a single platform, improving stability and simplifying data backup and recovery operations.
- WebFOCUS supports an increasing number of county users' reporting needs, enabling them to produce substantive, graphical reports from data housed on the mainframe – without having to request IT assistance or intervention.



What Makes Good Fit Evaluate server choices Correct application availability, Supporting applications, Total Cost of Ownership (TCO) Politics within the organization. Porting issues Shortening end to end path length for applications Collocation of applications Consolidation of applications from distributed servers Reduction in network traffic Simplification of support model







UDB with zSeries Linux

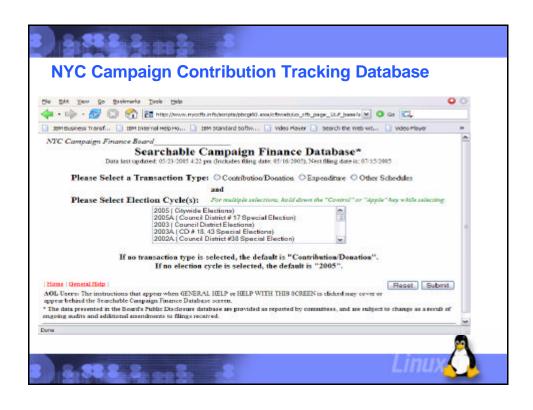
- UDB (DB2) 8.2 a64bit version running on Linux zSeries.
- Most of the UDB that is running is done supporting Web Sphere applications.
- Growth here will continue as more ISV's beginning to support UDB running under Linux zSeries as a supported platform.
- If quality of services require functionality under z/OS, such as DB2 data sharing and Sysplex, then consider keeping or moving the database to DB2 z/OS.

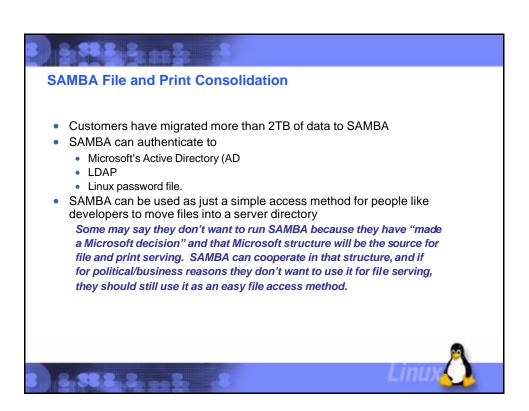


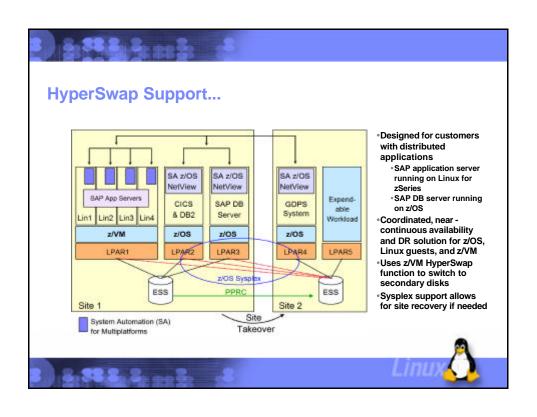
WebSphere Application Server

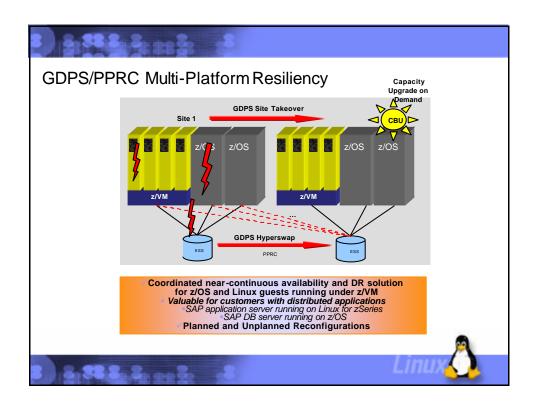
- Distributed architecture model, with the advantage of being close to legacy data .
- zSeries Linux is an excellent place to move customers that have been running WebSphere on other platforms.
- Customers considering running WebSphere on Linux are generally trying to leverage the uptime and disaster recovery capabilities of the mainframe environment.











zSeries Linux as Infrastructure

- Network Infrastructure components come with the Linux Distributions
 - FTP
 - NFS,
 - DNS etc...
- Infrastructure workloads are generally minimal, yet they are critical to the business.
- Advantage hosting these services from Linux zSeries are
 - Availability of the hardware
 - Disaster recovery capabilities, and the a
 - · Ability to host these critical workloads



Collaboration and e-Mail on zSeries

- E-Mail solutions are a good solutions, however there are often large political barriers to making a change.
- IBM Domino 6.5 server is an excellent and scaleable solution Clients can be
 - Traditional Notes Client
 - · Outlook Client support
 - Web client support
- ISV's e-mail and collaboration solutions
 - Samsung
 - Stalker
 - Bynari
 - Sendmail which is included with the distributions an e-mail only sendmail solution.



Domino for Linux on System z9 and zSeries

Deutsche Bahn chose Linux as the strategic server platform

Data volume Lotus ® Domino™

- 120 MB average mail file size per user
 7.3 TB total size of all mail files (w/o
- 7.3 TB total size of all mail files (w/o Cluster)
- 320 GB total size of all data bases (w/o Cluster)

Data volume IBM CommonStore

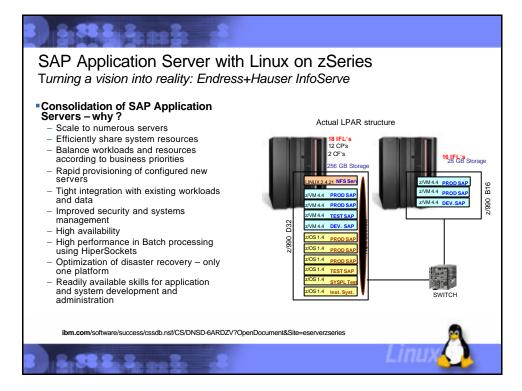
- ~64 million objects (swapped out attachmants)
- ~10 TByte swapped out from mail files
- Compensates mail file growth of ~170 MB per user

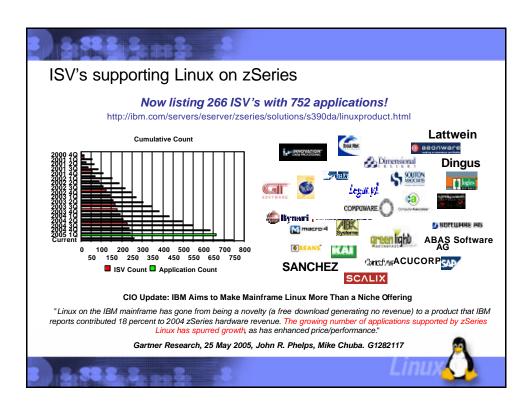
Data volume Mail / Fax

- ~350,000 internal mails per day
- ~200,000 external mails per day
- ~ 11,000 BKU Fax per day
- ~ 10,000 mass-Fax per day

Linux on System z9 and zSeries is a highly scalable platform for Domino

- 2,500 concurrent active users in 1 DPAR,
 1,800 users had been required
- Up to 3,000 mails per 15 minute
- Average response time < 1 s (also for very heavy users)
- 2 IFLs not on full capacity (70% in average, 95% on peeks)
- "Our mission at DB Systems is to develop and deliver an efficient and economical IT service for German railways. Linux is a key element in our strategy, and the smooth process of migrating our mainframe-based Lotus Notes system is a clear sign that this major project will be successful," says Detlef Exner, Director of IT Production for DB Systems.*
- * ibm.com/industries/travel/doc/content/news/pressrelease/1262953106.html





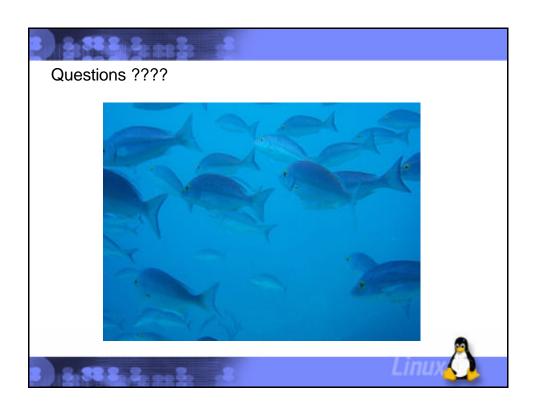
Potentially Difficult Candidates

- ISV and IBM applications that have not yet ported their application to run on Linux on zSeries
- Applications that by design run at VERY High sustained utilization which I will define here as >95%.
- Stand-Alone single applications as the only zSeries Linux applications
- Applications that are to internally sensitive to try and move

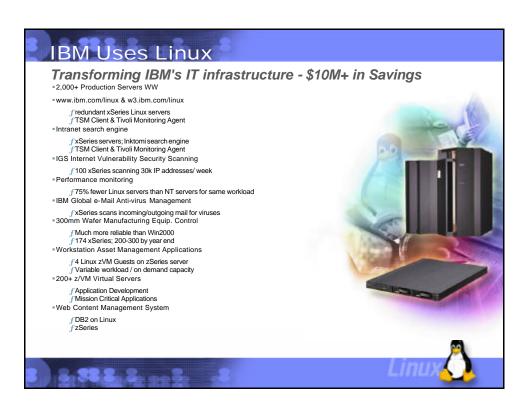
http://www-1.ibm.com/servers/eserver/zseries/os/linux/apps/all.html

- This URL is a link to the IBM software running and supported to run under Linux on zSeries.
- http://www-1.ibm.com/servers/eserver/zseries/os/linux/software.html
- Call and ask if the software is not on one of the two lists above. Call Jeff Noel (POK), Ray Smith (POK), or Bill Reeder (Seattle).





■ Each platform provides unique Grid value ∫ Linux supported across all platforms ∫ xSeries for Intel workloads, dense Blade packaging (clusters) ∫ pSeries for RISC workloads, scalability, partitioning, workload management, clusters ∫ iSeries for OS/400® workloads, robustness, scalability, partitioning ∫ zSeries for high availability, on demand Grid engines via virtualization (dynamic partitioning), policy-based workload management, memory speed access to backend data and transaction resources, Linux consolidation TCO ■All platforms provide a path to Grid ∫ Globus Toolkit available on all platforms ∫ Grid ISVs support select xSeries, pSeries and zSeries environments ■All platforms positioned for the On Demand future ∫ OGSA to be packaged on all platforms ∫ Leveraging WebSphere Web services cross-platform capabilities



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Potentially Difficult Candidates

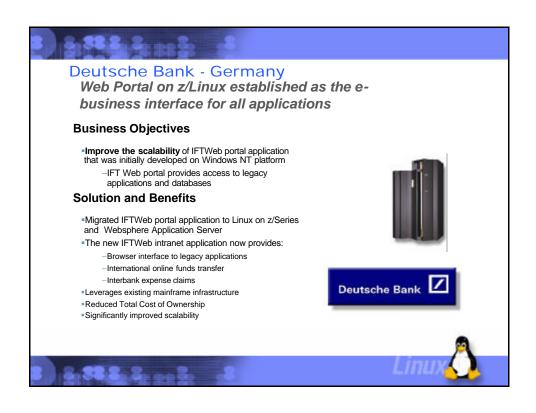
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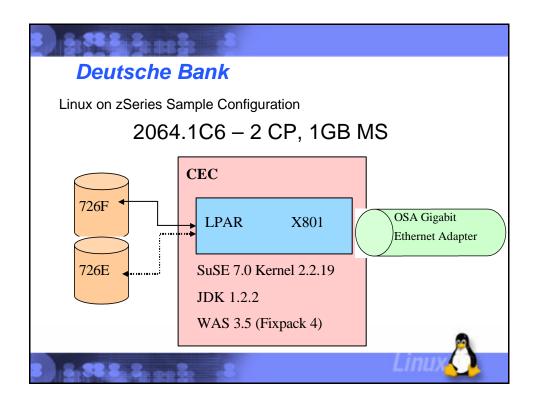
http://www-1.ibm.com/servers/eserver/zseries/os/linux/apps/all.html

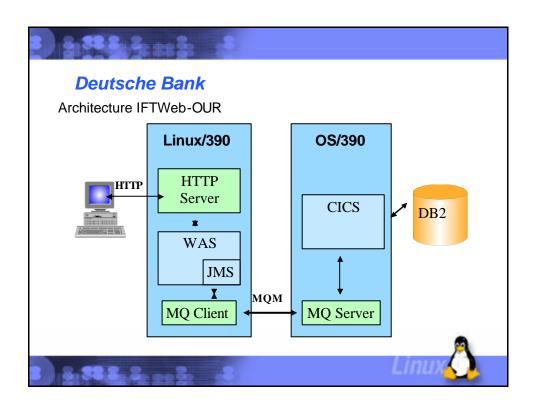
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- http://www-1.ibm.com/servers/eserver/zseries/os/linux/software.html

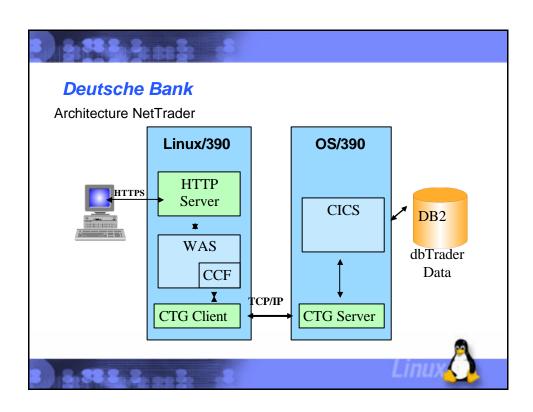


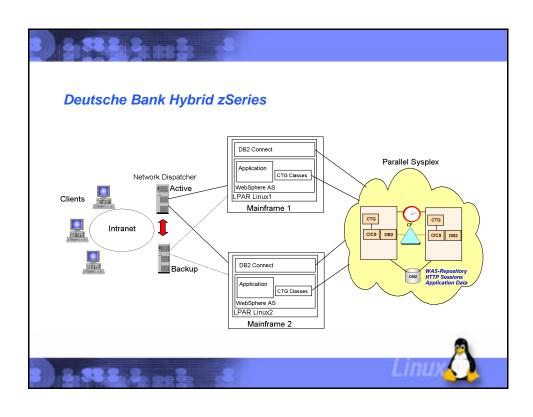
Banca Popolare di Milano "Our main goal was to integrate all of our channels so we could have a single view of our customers. Channel integration gives us a competitive advantage because we can be more reactive to business demands and cut the cost of implementing and maintaining the system." IBM B - Clive Whincup, CIO, Banca IBM Integrated Technology Service **IMS** Popolare di Milano Integration Tivoli Monitoring WebSphere Application Server WebSphere Portal Enable zSeries Servers

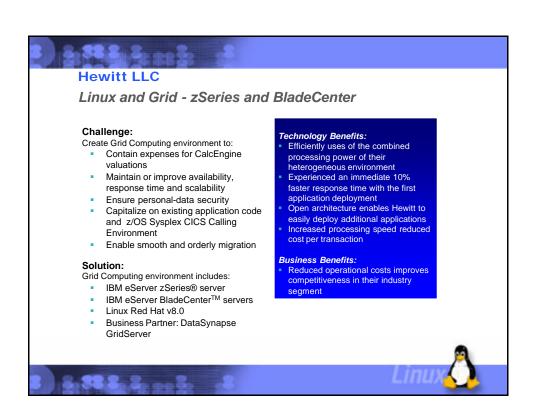


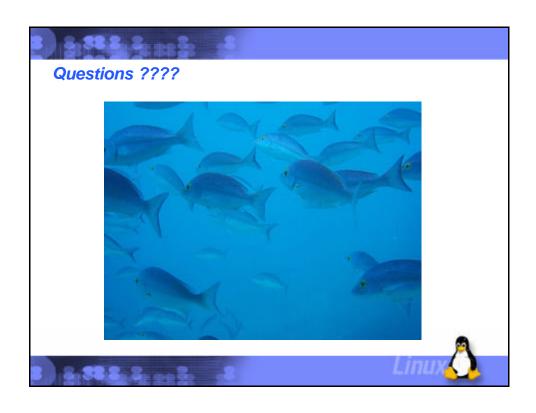


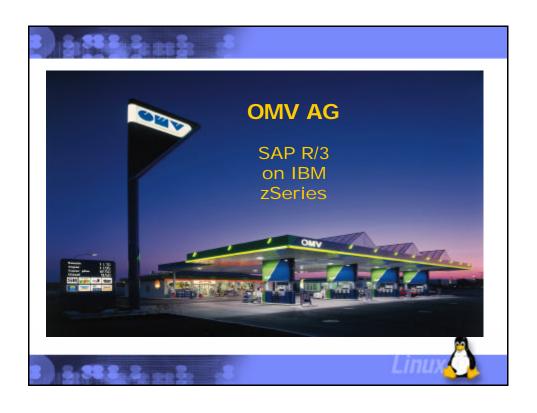


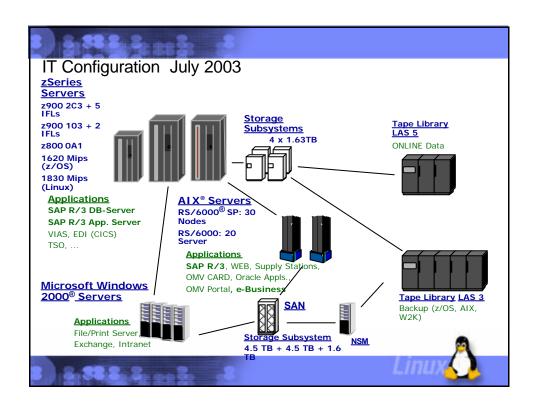


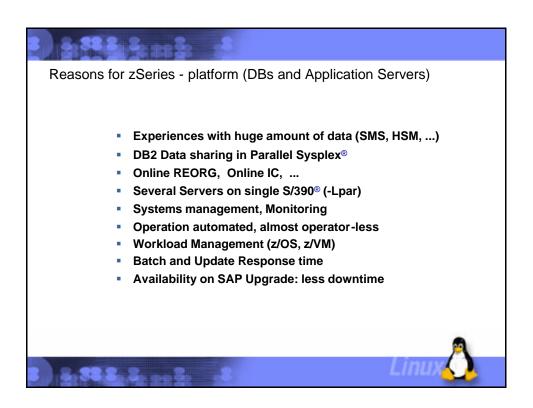


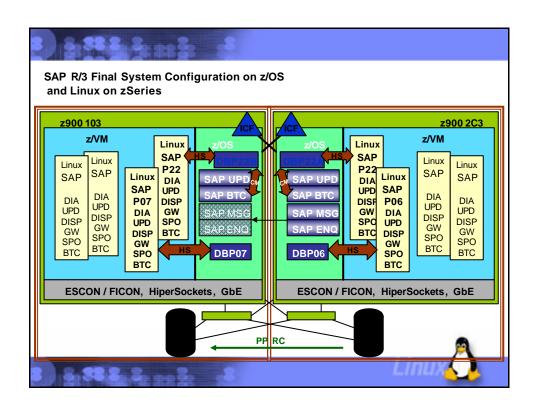


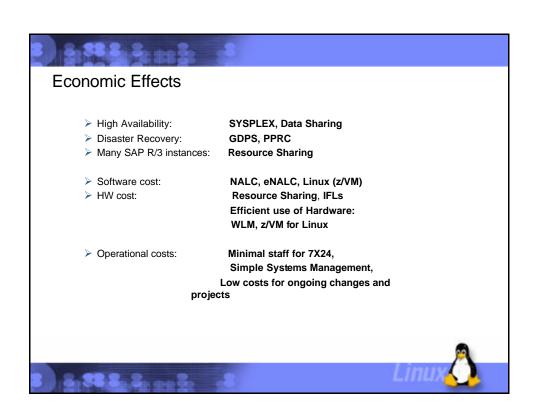


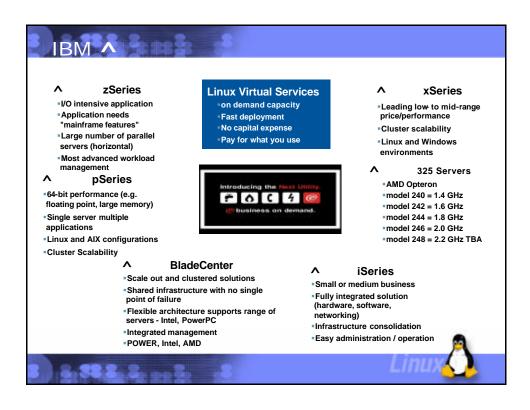


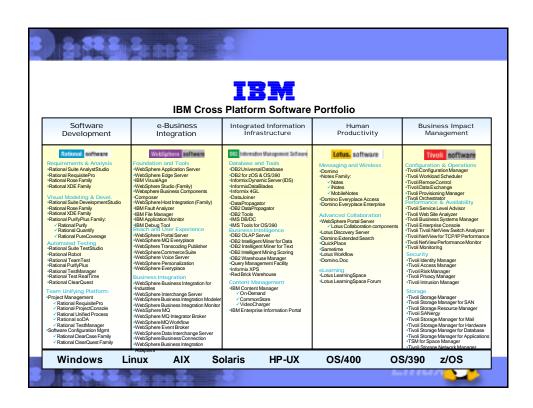












Reference Accounts

- Universidade Nova de Lisboa, a top Portuguese university, has tapped the z890 running Linux to power its application for academic management, providing students, teachers and administrative staff with real-time access to all academic information. The University is migrating from an Intel platform to the zSeries running Novell/SuSE SLES8, tapping a storage area network including a global storage system with one enterprise storage server and a backup tape unit.
- Cepromat, an IT provider for the Brazilian state of Mato Grosso, uses its z890 to manage the import and export of the State's agricultural products. The z890 centralized the State's critical applications including legacy and new Java applications running DB2 on Linux for zSeries, to help decrease software costs, and increase reliability and security. The solution was sold though IBM business partner Ação Informatica.
- Royal Canadian Mounted Police, Canada's national police service, uses z/OS on z890 to run administrative and police systems that require 24/7 reliability and scalability in order to share information with other Canadian police services, the FBI, Interpol and other law enforcement agencies. With Tivoli Storage Manager, the z890 serves as the on demand hub for the RCMP's back-up and disaster recovery services for other servers. Through the use of z/OS.e and the implementation of z890 processors the RCMP will realize a substantial decrease in its annual software and processor maintenance costs.



Reference Continued

- University of Miami, one of the largest private research universities in the southeast U.S., is running its z890 with an Integrated Facility for Linux engine (IFL) processor for high availability applications such as university administrative tasks, and healthcare and other academic research. The university is running multiple instances of Linux Novell/SuSE SLES8 under the z/VM operating system with the intention of consolidating its applications from Dell servers. The university estimates to save \$600,000 over the next five years with the z890. PSR, a Canton, Massachusetts-based IBM business partner worked with the University on this project.
- Montreal Informática, a Brazilian service provider, uses a z890 for running all sorts of IT solutions including managing the web portal for selling 'smart tickets," used in Brazil public transportation for individual citizens and businesses alike. The z890 supports the entire Smart Tickets sales cycle selling credits via the Internet and also evaluating the card's usage in buses in the state of Rio de Janeiro. The solution relies on Java applications running on zAAP and WebSphere, and the business
- The Brazilian Institute of Geography and Statistics, a public institution providing information on civil society and public interest, uses their z890 with Linux to calculate and disseminate critical government statistics. The new z890 is attached to an IBM TotalStorage Enterprise Storage Server 750.
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